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# Commitment & Expertise



Volume 02-07-1

## PROFIComments

### Greetings!

**Proficom's** E- newsletter is designed to showcase our **Commitment & Expertise** to help you acquire the equipment you need to prosper and grow your business.

## Daylight Savings

A Sign of Spring!

### Policy Changes

The Ontario government, along with other Canadian and United States jurisdictions, is changing the duration of daylight saving time. Beginning this Spring, daylight saving time in Ontario will be extended to start on the second Sunday of March and end on the first Sunday of November. This year, daylight savings will begin at **2 a.m. on March 11, 2007 and end at 2:00 a.m. on November 4, 2007.**

Please take a moment to ensure your IT systems have been adjusted appropriately-a Microsoft update is available. Other related applications may be impacted by any changes made to your operating system.

For a full discussion blog on the changes [click here](#), or you can access [Microsoft.com](http://Microsoft.com) for details.

## What Do Our Customers Think?

Do you have your lease expiry report?

### Why We Stay in Touch.

**Proficom** invests a lot of resources to stay in touch with lessees to ensure that their purchase options are met in a timely manner.

We have the best reporting system in the business and provide our customers with regular **lease expiry reports** so that you can manage your equipment leases effortlessly--Accountants love it when their clients have Proficom leases!

What do our customers think?

***Here is the early option form for final payment of my lease. I appreciate how Proficom has dealt with me, especially keeping in touch throughout the lease by email...thanks.***

Robin Cameron, Mister Lube, North Bay.

## Proficom Annual Conference

Royal York  
Hotel,  
Toronto

### Working as a Team

The **Proficom** team assembled this month for our annual Conference and Awards at the Royal York Hotel.

Exciting new technology was launched including:

**PROFIDocs**, --an instant lease document generator. This state- of-the-art program is a logical extension of ...

**PROFIQuote**, the web based quoting tool of the decade and the envy of other leasing companies.

**PROFIQuote** and **PROFIDocs** enables us to provide better, more efficient service to our customers with easy email quotes and fast, simple documentation packages.

The technology and the opportunity to share with our peers, reinforces our committment to be "Best in Class" as professional leasing consultants.

## Proficom Vendor of the Month

Coffee Talk

### Alpha Imports

**Our Proficom Vendor of the Month is Alpha Imports** who market the best selection and highest quality espresso machines.

Alpha Imports is offering Proficom Partners up to **30% discount** on new espresso machines and they will throw in a **free case** of coffee beans with every machine purchase.

[Alpha](#) is not only first in name, but first in quality.

For details about the Proficom promotion, contact :

[Ross Cammalleri](#) at 905 660 2750 x 224.

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Join our mailing list!

 

**This Certificate entitles bearer to a discount on their first lease payment.**

Valid on new leases only-- cannot be combined with any other offer or discount. Deduct the appropriate amount and submit this printed certificate with your lease documents.

Up to  
\$500

**Cost of Equipment before taxes = Value of Discount**

\$1500-\$2000 = \$10 off

# Off

\$2001-\$5000 = \$25 off  
\$5001-\$10000 = \$50 off  
\$10001- \$20000 = \$100 off  
\$20001-\$25000 = \$225 off  
\$25001-\$35000 = \$350 off  
\$35001- \$50000 = \$500 off

[Some conditions apply- contact me for details](#)

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